

# GLOBAL LOGISTICS SERVICE

ONE - STOP SOLUTION

## Haewoo Vina

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**Live The  
Experience**



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**Mr. Jin Il Kim**  
**Chairman, Haewoo GLS Co., Ltd.**



Established in 1983, Haewoo GLS has continuously pursued logistics process innovation and accumulated extensive expertise, making us a company with exceptional know-how in the logistics industry. By building an integrated transportation system, we provide ONE STOP SERVICE that reduces logistics costs and delivers real-time logistics information.

Based on our domestic network, we have established advanced IT systems that enable customers to directly check and monitor their shipments, ensuring peace of mind with accurate and reliable services. In 2005, we acquired ISO 9001 certification, and in 2012, obtained AEO certification, establishing standardized business processes.

Through continuous investment and research & development, Haewoo GLS has strengthened its competitiveness in the logistics sector and continues to grow as a leading logistics company for future generations.

# COMPANY INTRODUCTION

With Haewoo's exclusive Full Service system, we provide more detailed operational support and continuous communication with our clients, aiming to become the best logistics partner for our customers.

We offer unique logistics solutions and creative transport routes, ensuring prompt responses in case of any issues and taking full responsibility for our clients' valuable cargo.

## OVERVIEW



## TOTAL LOGISTICS SERVICE

HAEWOO GLS offers total logistics solutions – from international forwarding, ferry and inland transport to flexitank, warehousing, and contract logistics – ensuring seamless and reliable global service.

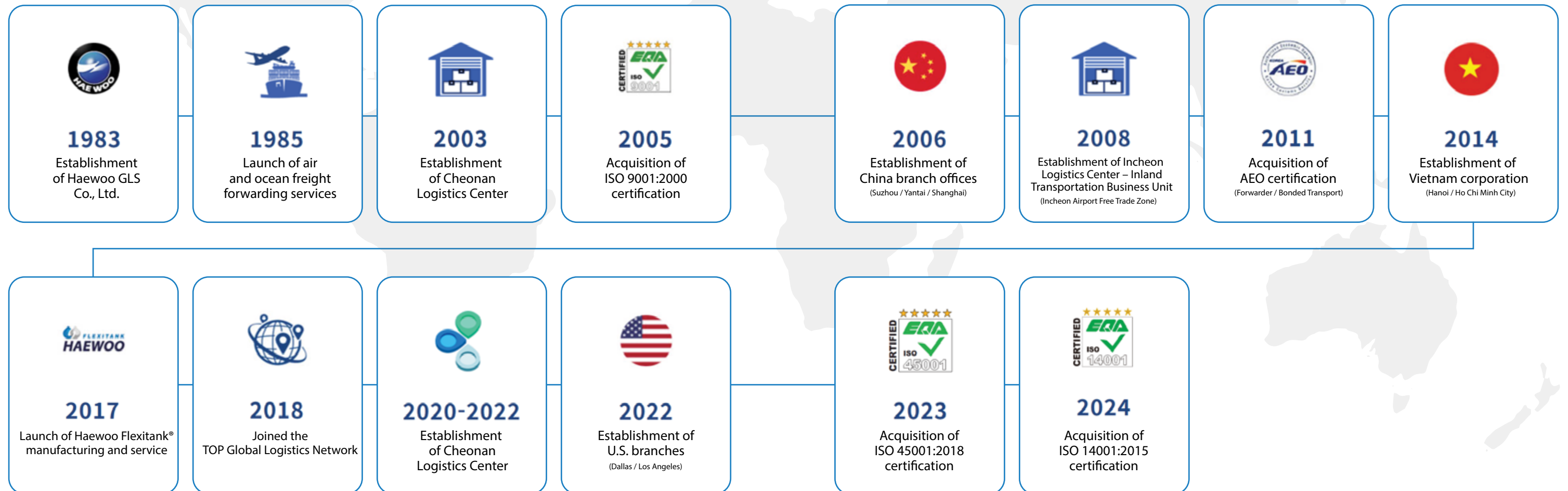
- FERRY SERVICE**
- INTERNATIONAL FREIGHT FORWARDING**
- INTEGRATED CONTRACT LOGISTICS**
- WAREHOUSE & STORAGE SERVICE**
- FLEXITANK LOGISTICS SERVICE**
- INLAND TRANSPORTATION**



# HAEWOO GLS TIMELINE

# 1983

## ESTABLISHED



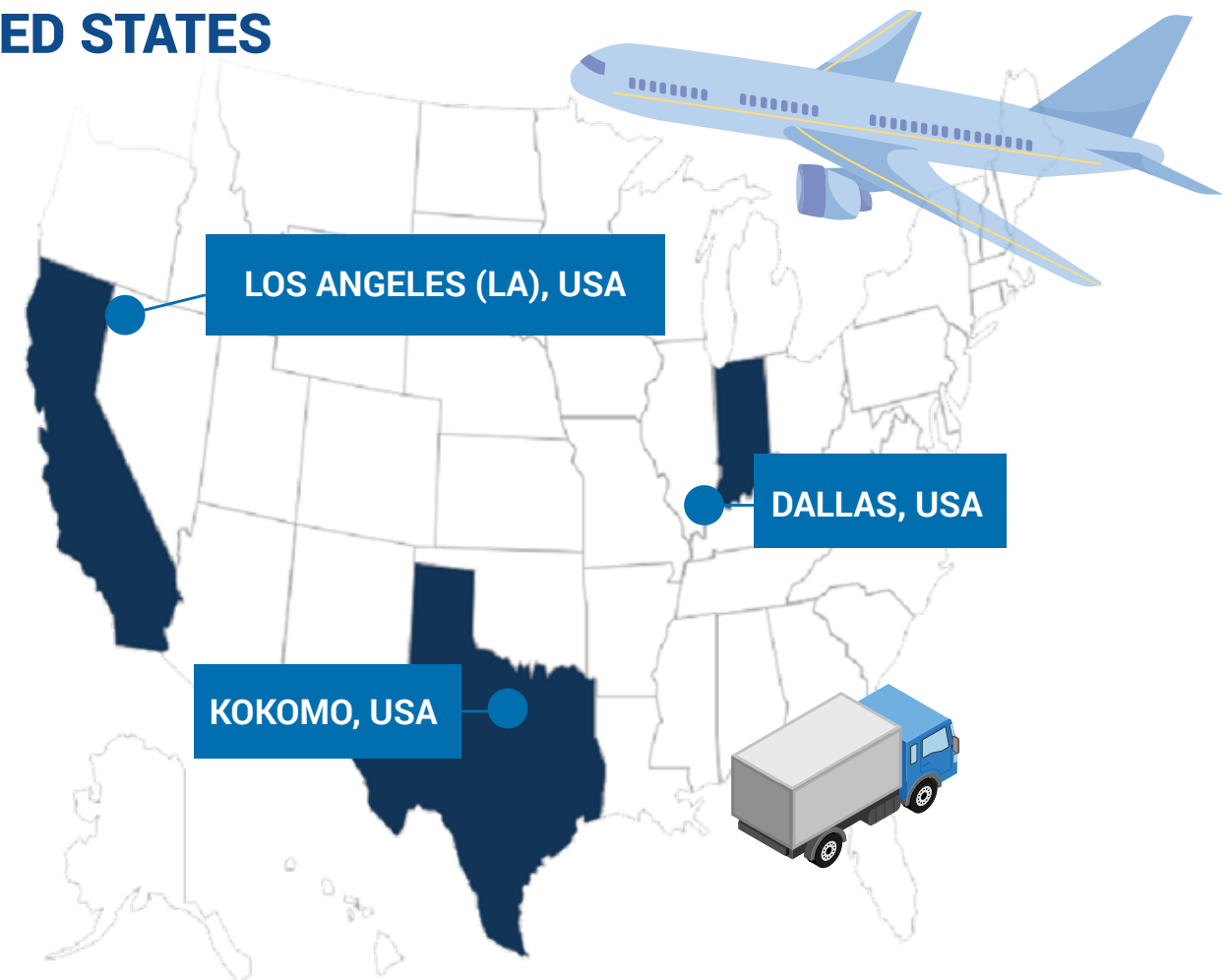
## 📍 CHINA



## HAEWOO GLS CORPORATE LOCATION

HAEWOO GLS is headquartered in Gangseo-gu, Seoul, with additional offices and branches in Incheon Airport, Cheonan Logistics Center, as well as branches in China, Vietnam, and the United States.

## 📍 UNITED STATES







## GLOBAL LOGISTICS NETWORK MEMBER



“HAEWOO GLS maximizes its role as a global freight forwarder and, as a member of global logistics associations, provides our customers with the highest quality services.”



**OCTOPUS FREIGHT NETWORK (OFN)**  
www.octopusfreight.net

- Exclusive network limited to three members per country.
- Access to over 200 partners in 50 countries.
- Admits only companies with verified experience and credibility in ocean, air, bulk, and inland freight forwarding.



**OVERSEAS PROJECT CARGO ASSOCIATION (OPCA)**  
www.overseasprojectcargo.com

- A global logistics network specializing in handling project and special cargo.
- Over 130 member companies worldwide.
- Includes multiple forwarders capable of handling Break Bulk shipments.
- Specialized association for FR (Flat Rack) and OT (Open Top) container operations involving OOG (Out of Gauge) cargo.



**FIATA**  
International Federation of Freight Forwarders Associations  
https://fiata.org

- Over 150 member associations and organizations worldwide.
- Represents the freight forwarding and logistics industry in global commerce, air freight, international rail, maritime transport, and customs relations.
- Recognized by international public and private institutions as the representative organization of the global freight forwarding and logistics sector.

# HAWOO GLS ORGANIZATION CHART

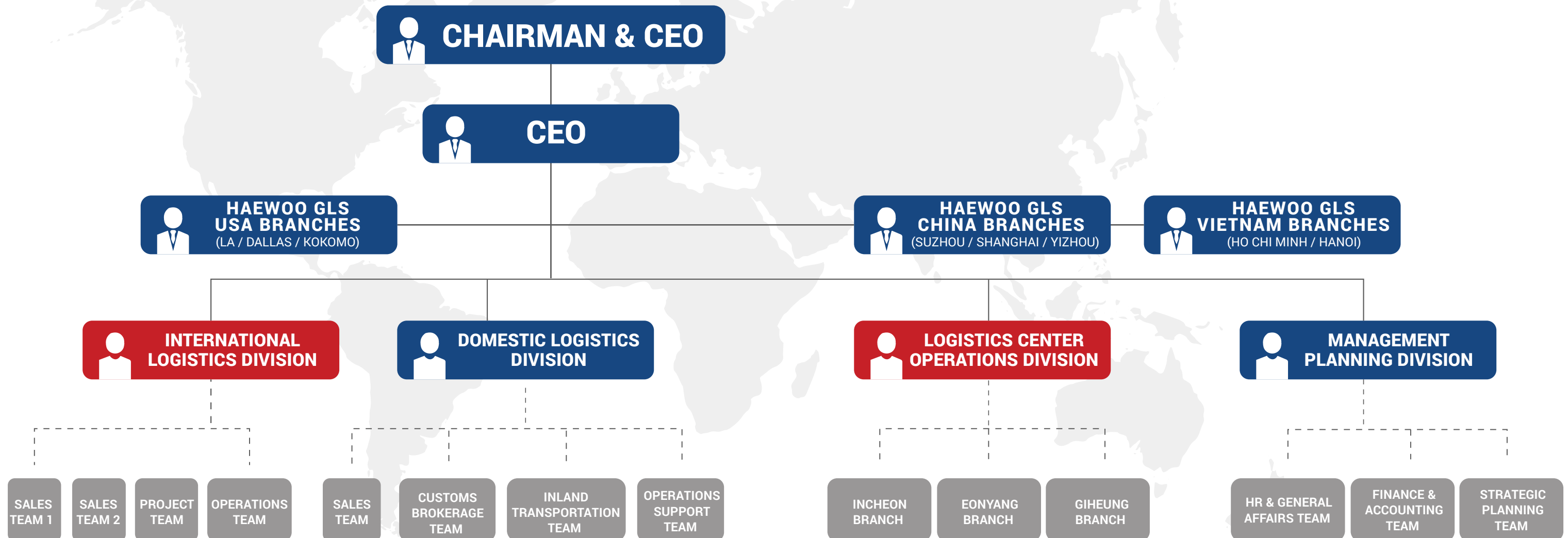
**430**  
TOTAL EMPLOYEES

3 Overseas Branches

4 Main Divisions

11 Teams

3 Operation Centers





## HAEWOO GLS VIETNAM BRANCH

Foreign-invested corporation

3 TEAMS

EMPLOYEES

TOTAL: 7 PERSONS

### LEGAL REPRESENTATIVE

HIEN S/MANAGER  
(3 PEOPLE)

SALES TEAM

SALES TEAM

CHOI YOUNG EUN  
(3 PEOPLE)

SUPPORT TEAM

**BYS**

PROJECT SALES

**Hien**

GENERAL SALES

**Linh Le**

AIR/ SEA

**Linh Nguyen**

LAND TRANSPORTATION/  
CUSTOMS CLEARANCE

**Pham Thi Bao Tram**

HR / GENERAL AFFAIRS

**Hai Nguyen**

FINANCE

- LOGISTICS CONSULTING
- NEW PROJECT TASKS
- GMS CBTA

## ABOUT US

HAEWOO VINA has over 40 years of continuous process innovation and accumulated logistics expertise, making it a specialized logistics company under HAEWOO GLS Group.

As the Vietnam branch, HAEWOO VINA was established in Hanoi in 2025 to provide professional and comprehensive logistics services.





# HAEWOO GLS

## RELATED LOGISTICS EXPERIENCE



COMPANY	INLAND TRANSPORT ROUTE	DISTANCE	MAIN PRODUCTS
COMPANY A	Shandong (China) – Dongguan (Suzhou)	2,500 km	Semi-finished panels
	Shandong (China) – Suzhou (China)	980 km	
	Shandong (China) – Lang Son (Vietnam)	2,800 km	

COMPANY	INLAND TRANSPORT ROUTE	DISTANCE	MAIN PRODUCTS
COMPANY B/C	Shandong (China) – Shanghai, Suzhou, Wuxi (China)	966 km	Small electronics
	Shanghai, Suzhou, Wuxi (China) – Pyeongtaek, Incheon	966 km	White goods (home appliances)
	Shandong (China) – Tianjin (China)	700 km	Lighting film
	Shandong (China) – Chongqing (China)	2,110 km	
	Shandong (China) – Hefei (China)	950 km	

### Development of Korea ↔ China FERRY Route (First in the nation)

- Successfully converted air cargo transport to sea freight
- Saved 2.6 billion KRW/year in 2020 logistics costs and received the ITD Center Director's Award

COMPANY	INLAND TRANSPORT ROUTE	DISTANCE	MAIN PRODUCTS
COMPANY D	Shanghai (China) – Pyeongtaek (Korea)	980 km	Electric tools

# **CROSS - BORDER TRANSPORTATION**

## **KOREA – CHINA – VIETNAM**

**LEAD TIME 4~6**
**DONGXING**  
 ↓  
**MONG CAI**  
 3,450KM

**PINGXIANG**  
 ↓  
**LANG SON**  
 2,878KM

**PU ZHAI**  
 ↓  
**TAN THANH**  
 2,905KM

**PORT**  
 STOWAGE

**TRUCKING**

3,135KM/35HRS

2,747KM/28HRS

2,746KM/28HRS

**EXPORT**  
**CUSTOMS CLEARANCE**  
 & **INSPECTION**

**TRUCK**

 TRANSSHIPMENT  
 OPERATION

2KM/4~8HRS

3KM/4~8HRS

4KM/4~8HRS

**BORDER**
**1~2 DAYS**
**IMPORT CUSTOMS**  
**CLEARANCE**  
 & **INSPECTION**

**TRUCKING**

313KM/5HRS

128KM/2HRS

155KM/3HRS

**UNLOADING**

CUSTOMER INBOUND



## **CHINA ↔ VIETNAM**

**BORDER CUSTOMS CLEARANCE OPERATION GATE L/T**

## **CHINA – VIETNAM**

**LEAD TIME 1.5~2.5**
**DONGXING**  
 ↓  
**MONG CAI**  
 1,561KM

**PINGXIANG**  
 ↓  
**LANG SON**  
 1,455KM

**PU ZHAI**  
 ↓  
**TAN THANH**  
 1,217KM

**PORT**  
 STOWAGE

**TRUCKING**

1,246KM/18HRS

1,324KM/20HRS

1,058KM/16HRS

**EXPORT**  
**CUSTOMS CLEARANCE**  
 & **INSPECTION**

**TRUCK**

 TRANSSHIPMENT  
 OPERATION

2KM/4~8HRS

3KM/4~8HRS

4KM/4~8HRS

**BORDER**
**1~2 DAYS**
**IMPORT CUSTOMS**  
**CLEARANCE**  
 & **INSPECTION**

**TRUCKING**

313KM/5HRS

159KM/2HRS

155KM/3HRS

**UNLOADING**

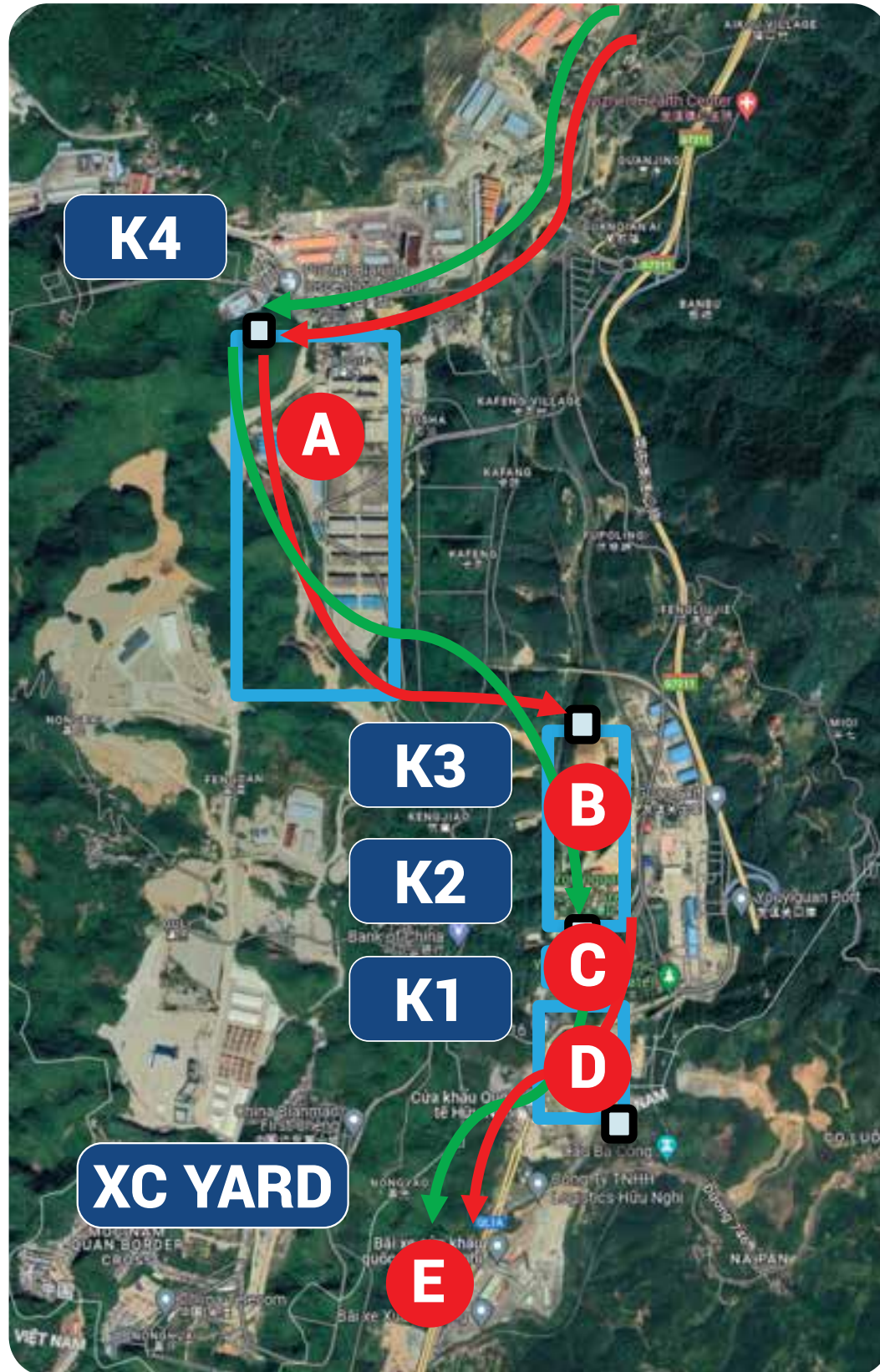
CUSTOMER INBOUND





# CROSS - BORDER TRANSPORTATION

## CHINA ↔ VIETNAM



# VIETNAM BORDER

## GENERAL/BONDED CUSTOMS

### CLEARANCE PROCEDURE (PINGXIANG)



**A. Bonded area (K4 Gate):**  
Determination of vehicle waiting and entry order upon arrival at the border (Weighing of all cargo before passing through the GATE)

**B. K3 GATE:**  
Gate for bonded customs clearance vehicles Bonded customs clearance: issuance of exemption documents and final clearance at the border customs office

**C. K2 GATE:**  
Gate for vehicle entry for full customs clearance

← General cargo border clearance ← Bonded cargo border clearance

**D. K1 GATE (Vietnam Border):**  
Final information check before border clearance (Weighing of cargo when passing through the GATE) Important during working hours (Entry to Lang Son not allowed when K1 Gate is off)

**E. XC (XUAN CUONG YARD):**  
Vehicle transloading operation after completion of Vietnam import customs clearance

TOTAL NUMBER OF VEHICLES QUEUED IN LANE 2:

**633**

LATEST VEHICLE RELEASE IN LANE 2:

**2024-10-24 17:49**

**General customs clearance waiting vehicles: 633 units**

TOTAL NUMBER OF VEHICLES QUEUED IN LANE 3:

**198**

LATEST VEHICLE RELEASE IN LANE 3:

**2024-10-25 08:55**

**Bonded customs clearance waiting vehicles: 198 units**

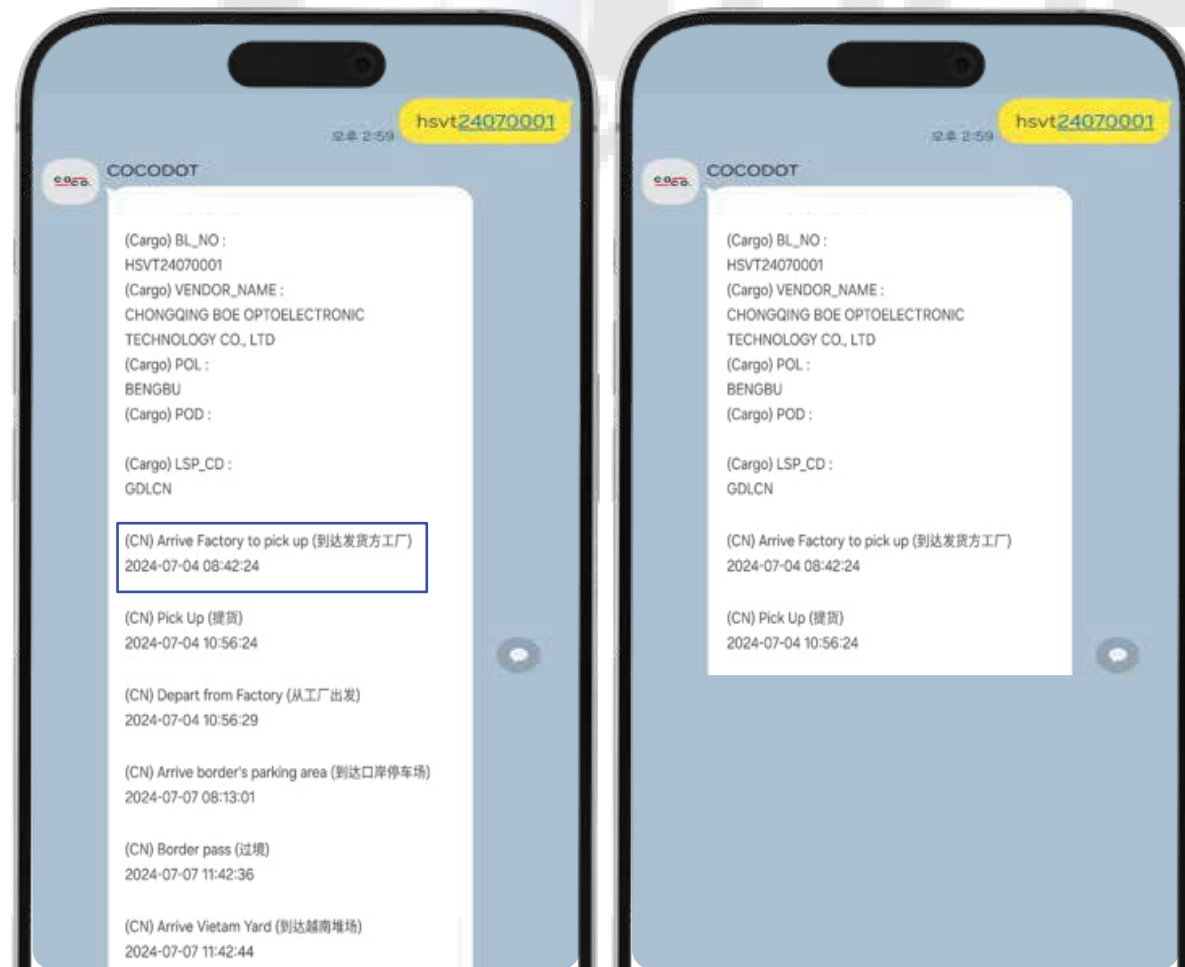


## CROSS - BORDER TRANSPORTATION

### CHINA ↔ VIETNAM

#### SYSTEM – CARGO TRACING

- Real-time updates at each checkpoint from
- factory departure to final arrival in Vietnam
- Ability to check current shipment progress Information
- Real-time comparison and analysis of ATD/ATA (Actual Time of Departure/Arrival) by checkpoint to identify and predict possible delays



## REAL-TIME SHIPPING MANAGEMENT VIEW



COCODOT

[http://pf.kakao.com/\\_PQrzn/chat](http://pf.kakao.com/_PQrzn/chat)





## CURRENT STATUS OF DOMESTIC TRANSPORTATION INFRASTRUCTURE

- All domestic transport operators have established branches throughout China and built infrastructure in each region.
- In case of transport accidents, immediate response is possible by dispatching personnel from the nearest branch office.

Type	Chinese Domestic Transportation Partner Companies				Remark
	Partner A	Partner B	Partner C	Partner D	
20ft	20	20	27	20	-
40ft	180	163	95	130	-
Total	200	183	122	150	Total vehicles: 655 units

Type	Chinese Domestic Transportation Partner Companies				Remark
	Partner A	Partner B	Partner C	Partner D	
20ft	20	20	20	50	-
40ft	58	45	40	30	-
Total	78	65	60	80	Total vehicles: 283 units



**CURRENT STATUS OF WAREHOUSE INFRASTRUCTURE**
**WH AREA**
**INCHEON**
**Address**

- 97-49, Gonghang-dong-ro 269beon-gil, Jung-gu, Incheon, G2 Block

**Area**

- 1st Floor (Office/Warehouse): Total area – 3,055m<sup>2</sup>
- 2nd Floor (Office): Total area – 343m<sup>2</sup>
- 3rd Floor (Office/Warehouse): Total area – 2,626m<sup>2</sup>

**Facilities**

- Restroom / Changing Room / Shower Room
- Freight Elevators (5 tons × 2 units)
- Fire Alarms / Sprinkler System
- Pantry Room / Meeting Room
- 6 Cargo Gate Shutters (1st Floor)
- Outdoor Canopy (1st Floor)
- 5 HVAC Units (3rd Floor)
- Ventilation System (3rd Floor)
- CCTV, Security System / Fire Alarm System / Public Announcement System

**Service Area**

- Rental business for warehouse and office space

**WAREHOUSE OPERATION - WAREHOUSE FACILITIES**

- Korea (Incheon): 3,055sqm, China (Shanghai): 6,700sqm, Vietnam (Hanoi) : 10,000sqm

**SHANGHAI**
**Address**

- No. 351, Sizhuangong Road, Songjiang District, Shanghai, China

**Area**

- Warehouse Area: 6,500m<sup>2</sup> each on the 1st and 2nd floors
- Temperature-Controlled Warehouses: 3 units, each 200m<sup>2</sup>

**Facilities**

- CCTV
- Fire Detection & Alarm System / Sprinklers
- 3 Loading Docks
- 2 Freight Elevators
- 3 Electric Forklifts (3 tons each)

**Service Area**

- Real-time online inventory check service
- Product inventory tracking / quantity management /
- Inbound & out bound control
- Custom packaging and delivery service



## CURRENT STATUS OF WAREHOUSE INFRASTRUCTURE

### WH AREA

#### WAREHOUSE OPERATION - WAREHOUSE FACILITIES

## HA NOI

### WAREHOUSING FACILITIES

#### HA BINH HUONG, HA NOI

##### Warehouse Specifications:

- Warehouse type: Ambient
- Warehouse storage area: 3,000 m2
- Racking system: 4 levels
- Docks: 4
- Fire fighting system: Sprinkler system
- security: CCT, 24/7 security

##### Location & accessibility:

- Map location: <http://goo.gl/maps/PdKeN88AnjSmF4U49>
- Hanoi center: 10 km
- Noi Bai intl. Airport: 20 km
- Hai Phong Seaport: 120 km
- Lang Son Border gate: 140 km



#### WAREHOUSING FACILITIES - HA BINH HUONG, HA NOI





**WAREHOUSING FACILITIES HOA PHU, BAC GIANG**



## CURRENT STATUS OF WAREHOUSE INFRASTRUCTURE

### WH AREA

#### WAREHOUSE OPERATION - WAREHOUSE FACILITIES

- Korea (Incheon): 3,055sqm, China (Shanghai): 6,700sqm, Vietnam (Hanoi) : 10,000sqm

#### WAREHOUSING FACILITIES

##### HOA PHU, BAC GIANG

##### Warehouse Specifications:

- |                           |                           |
|---------------------------|---------------------------|
| ➤ Warehouse type:         | Ambient/ Bonded warehouse |
| ➤ Warehouse storage area: | 7,000 m2                  |
| ➤ Fire fighting system:   | Sprinkler system          |
| ➤ Security                | CCT, 24/7 security        |

##### Location & accessibility:

- |                          |   |
|--------------------------|---|
| ➤ Map location:          | <a href="http://goo.gl/maps/PdKeN88AnjSmF4U49">http://goo.gl/maps/PdKeN88AnjSmF4U49</a> |
| ➤ Hanoi center:          | 44 km   |
| ➤ Noi Bai intl. Airport: | 24 km   |
| ➤ Hai Phong Seaport:     | 116 km  |
| ➤ Lang Son Border gate:  | 150 km  |

VIETNAM



**LOGISTICS MONITORING SYSTEM**

# **VISIBILITY & MONITORING SYSTEM**

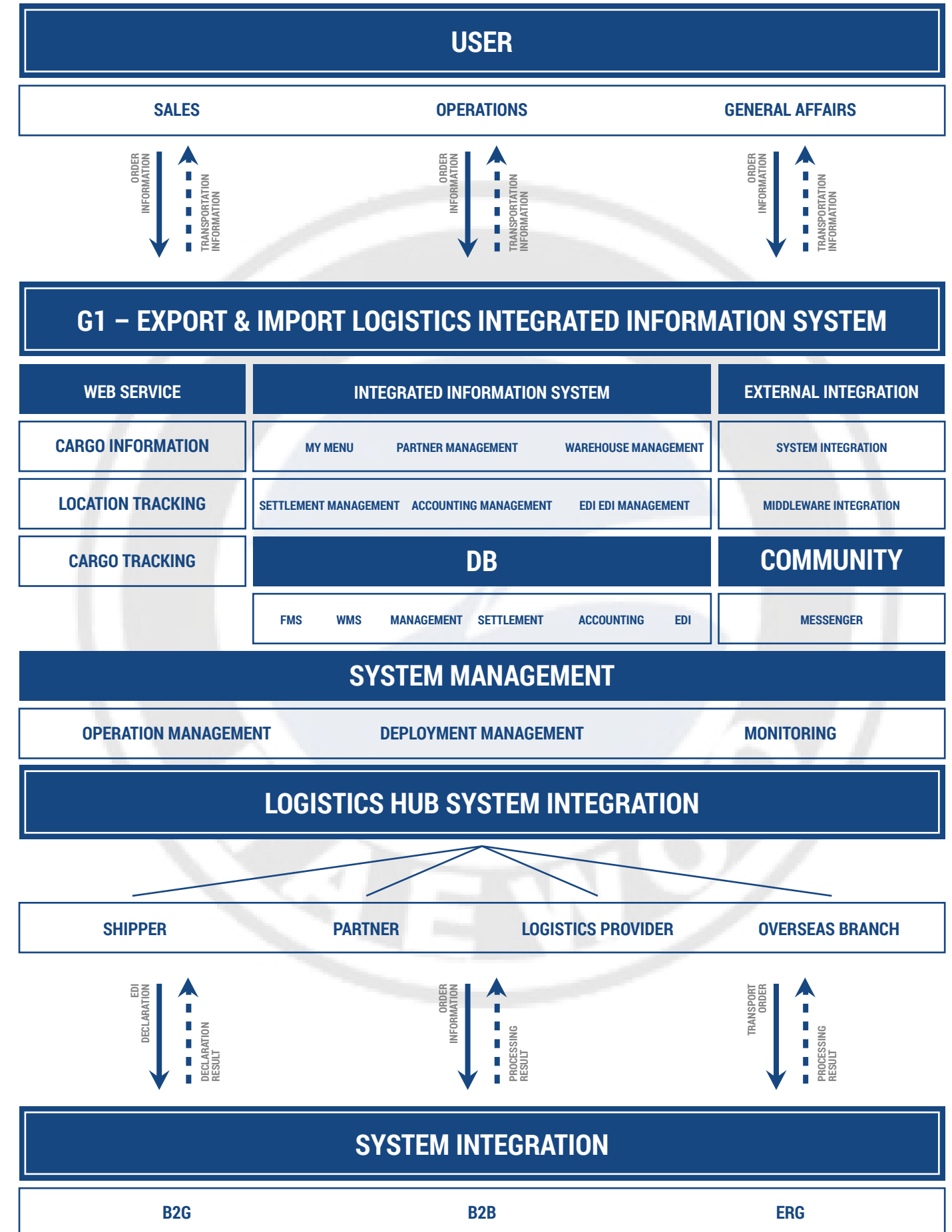
TRANSPORTATION & WAREHOUSE OPERATION  
MONITORING SYSTEM (G-SYSTEM)

**G1 SYSTEM**

- Haewoo GLS provides a complete overview of the transportation routes for shipped cargo, ensuring precise tracking and real-time monitoring through the V&M System.
- Customers can monitor the status of their cargo from any location at any time.
- The V&M System manages comprehensive information on cargo conditions and allows the sending of Delivery Orders, offering full visibility and operational control.

**VISIBILITY  
& MONITORING  
SYSTEM**

- Check Order Request Status
- Check Cargo Transportation Status
- Manage Exceptional / Irregular Situations
- IRREGULAR ALERT SYSTEM
- Verify Cargo Lists (In Transit / In Storage)
- Advanced Planning & Consulting
- Check Partner Operation Status



LOGISTICS-RELATED CERTIFICATIONS

# AEO FREIGHT FORWARDER, BONDED TRANSPORTATION

/ ISO 9001 & ISO 14001 CERTIFICATION



## AEO FREIGHT FORWARDER



## AEO BONDED TRANSPORTATION



## ISO 9001 CERTIFICATION



## ISO 14001 CERTIFICATION





HAEWOO GLS LOGISTICS INNOVATIONS

## LEADING NEW LOGISTICS INNOVATIONS THROUGH CONTINUOUS CHALLENGES



## REALIZING OPTIMAL CUSTOMER SCM

### LOGISTICS INNOVATIONS

AIR + OCEAN + INLAND TRANSPORT + FERRY  
+ CBTA + WAREHOUSE SERVICE

#### PROCESS

SIMPLIFICATION & STREAMLINING

OPERATION  
OPTIMIZATION

**LOGISTICS  
COST REDUCTION**

#### CROSS-BORDER TRANSPORTATION

(PINGXIANG, DONGXING, PUZHAI)  
<LANG SON> <MONG CAI> <DANDONG>

ENSURING  
STRONG RISK  
RESPONSE CAPABILITY

**PROVIDING NEWLY  
COMPLETED SOLUTIONS**

#### DOOR TO DOOR SERVICE

CHINA ↔ VIETNAM  
DIRECT TRANSPORTATION

**LEAD TIME  
REDUCTION**

- With high-level inland trucking and FERRY services, we provide strong capability for cost reduction and agile service response.
- We offer more reliable support for stable export/import multimodal transportation services and logistics innovations between Korea, China, and Vietnam.
- Haewoo GLS is committed to this.  
"The beginning of FERRY & TRUCKING starts with Haewoo GLS."

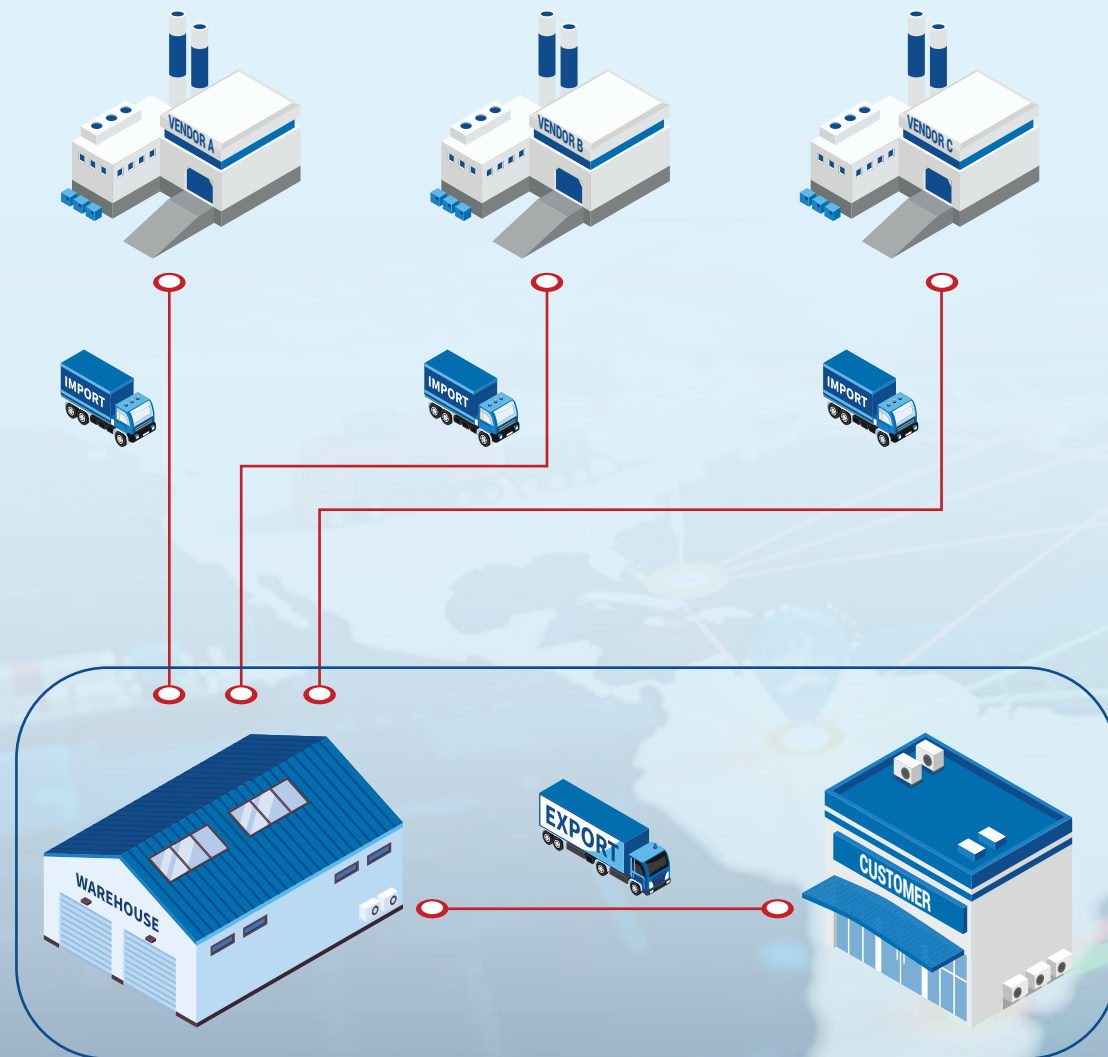


## INNOVATION PROPOSAL 1

# WAREHOUSE OPERATION

### VMI W/H

EACH SUPPLIER DELIVERS GOODS INDIVIDUALLY INTO THE WAREHOUSE



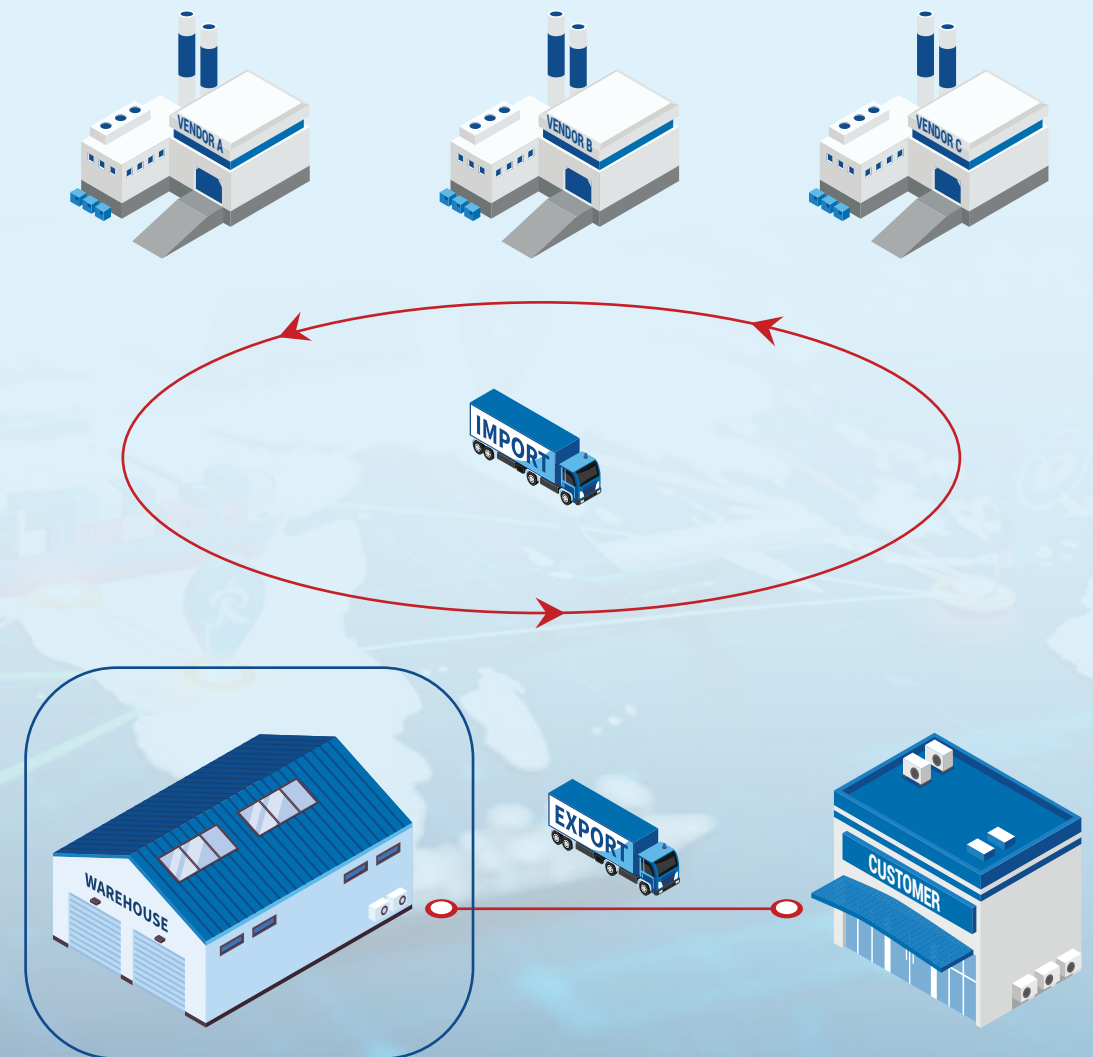
**CUSTOMER**

### VMI WAREHOUSE OPERATION

- VMI ➡ OPERATED BASED ON REAL-TIME DATA SHARED BY THE CUSTOMER, WITH RESPONSIBILITY FOR MAINTAINING THE CUSTOMER'S INVENTORY LEVELS

### LMI W/H

INTEGRATING CARGO FROM SUPPLIERS TO IMPROVE TRANSPORTATION AND WAREHOUSE EFFICIENCY



**3PL**

### LMI WAREHOUSE OPERATION

- LMI ➡ AN EXPANDED VERSION OF VMI, IN WHICH THE LOGISTICS PROVIDER MANAGES THE INVENTORY LEVELS OF BOTH SUPPLIERS AND CUSTOMERS



## INNOVATION PROPOSAL 2

# TOTAL LOGISTIC SERVICES

## LOGISTICS AGENCY SERVICE

- We provide logistics agency services as part of the supply chain for essential raw materials used in the manufacturing process. With professional expertise and extensive logistics process experience
- We support in-factory logistics infrastructure.

## SERVICE AREAS

- |                          |  |
|--------------------------|--|
| ➤ Warehouse Inventory    | Warehouse Inventory Management                     |
| ➤ Loading/Unloading      | Loading/Unloading Cargo / Forklift Drivers         |
| ➤ Forklift/Truck Drivers | In-House Delivery                                  |
| ➤ In-House Delivery      | Repackaging for Export / Logistics SOP Development |
| ➤ Repackaging for Export |  |
| ➤ SOP Manual Consulting  |  |

## SEMICONDUCTOR FACTORY LOGISTICS AGENCY

- Air transport (including forwarding) linked operation
- Inbound/Outbound operations for raw materials inside the factory
- Loading/Unloading operations using forklifts
- In-house delivery along the production line
- Warehouse and raw material inventory management

## PROJECT STATUS



## SEMICONDUCTOR & EQUIPMENT WAREHOUSE AGENCY

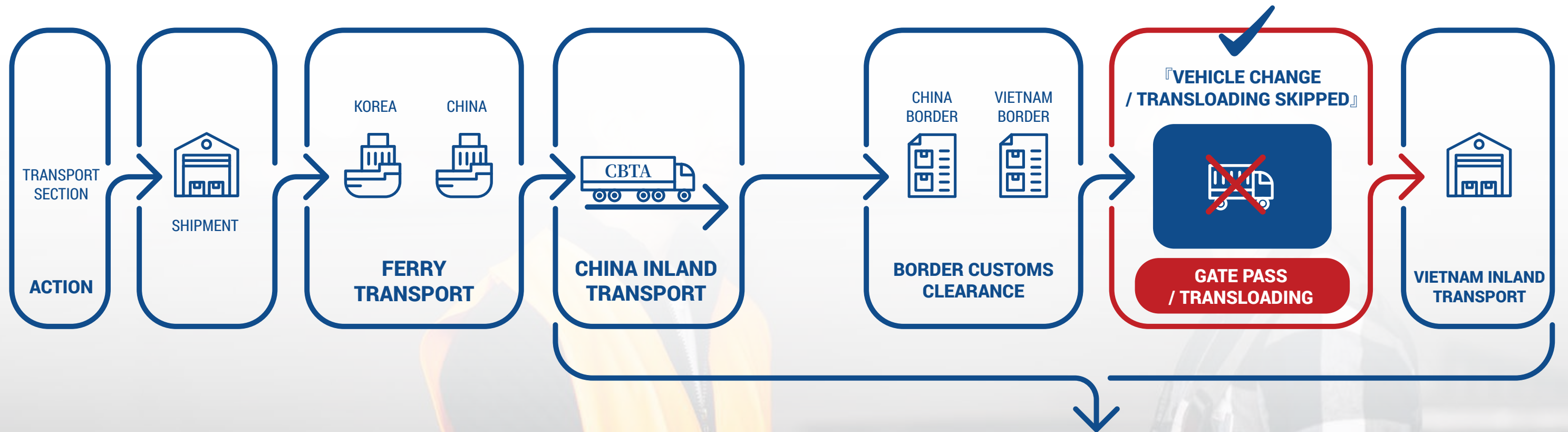
- Storage, safekeeping, and inbound/outbound operations
- High-value equipment storage and management
- Repackaging work for export of finished products
- Customized logistics SOP creation and operation



INNOVATION PROPOSAL 3

# LOGISTICS INNOVATION

## CROSS - BORDER CHINA ↔ VIENTNAM ... DIRECT TRANSPORTATION



## GMS CBTA SERVICE ... TRUCKING LEAD TIME REDUCTION

➤ Transportation Cost Reduction and Transport Lead Time Reduction

『SEAMLESS TRANSPORTATION FROM INLAND CHINA  
TO THE FINAL DESTINATION IN VIETNAM BY TRUCK』

### COST REDUCTION

- Reduction of TRUCK replacement and
- Minimization of CARGO DAMAGE RISK

### TRANSPORTATION LEAD TIME REDUCTION

- Shorter GATE clearance time (normally takes more than 3 hours)  
\* With CBTA processing, clearance is possible within 30 minutes
- When passing through Ping Xiang, standby time is expected to decrease due to separate CBTA customs clearance gates



### INNOVATION PROPOSAL 3

## LOGISTICS INNOVATION

#### GMS CBTA SERVICE ... APPLICABLE TO SDIV, SDV

- Direct transportation by China Truck to the final destination

#### OPERATING ROUTE



## LOGISTICS INNOVATION



- No head or chassis replacement required
- Lead Time: 4 to 5 days (based on departure from Korea)
- Border waiting time: 1–2 hours (average)
  - ※ Separate GMS CBTA Gate scheduled to be installed
  - \* Standby time can be shortened
- Cargo movement: End-to-end (continuous) operation <3,132km>
  - ※ Cargo Damage Risk minimized



- Holds GMS Road Transport Permit
- Holds TAD Temporary Customs Transit Permit





## GMS CBTA SERVICE PROPOSAL INTEGRATED RAW MATERIAL SUPPLY & COLLECTION

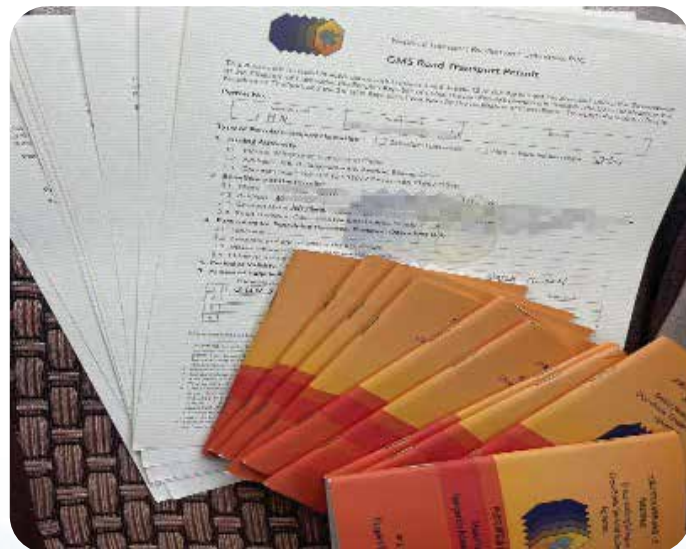
- Direct Transportation from China Truck to the Park Factory

### OPERATING ROUTE

## LOGISTICS INNOVATION



- No head-unit or driver change required
- Lead Time: 1 to 1.5 days (based on warehouse departure)
- Border waiting time: 1–2 hours (average)
  - ※ GMS CBTA Gate installation planned
  - \* further reduction in waiting time expected
- Logistics: Streamlined end-to-end operation <3,132km>
  - ※ Minimized cargo damage risk



- GMS Road Transportation License Holder
- TAD Temporary Customs Permit Holder



## INNOVATION PROPOSAL 3

# LOGISTICS INNOVATION

Border Data Sensing and Route

Dash board

Proposed Freight Rate





INNOVATION PROPOSAL 5

# INTERNATIONAL MOVING BUSINESS

## OVERSEAS MOVING CARGO TRANSPORTATION - INTERNATIONAL MOVING BUSINESS

- Global Trading and Logistics  
Providing the best ONE-STOP logistics service through an integrated transportation system.



## MOVING DEPARTMENT

- International Moving Service, Relocation Service



## FORWARDING DEPARTMENT

- Sea Freight Service, Air Freight Service



## LOGISTICS DEPARTMENT

- Customs Brokerage, Transportation, Warehousing

## INNOVATION PROPOSAL 6

# COLD CHAIN SERVICE

- From Vietnam → supply to Korea in refrigerated or frozen condition ...  
“Door to Door Shipment”

〈Distribution of fresh food through frozen/refrigerated transport〉

## COLD CHAIN

『INTEGRATED DELIVERY FROM OVERSEAS  
→ TO THE FACTORY IN KOREA』



HAEWOO-VINA



HAEWOO GLS(HQ)

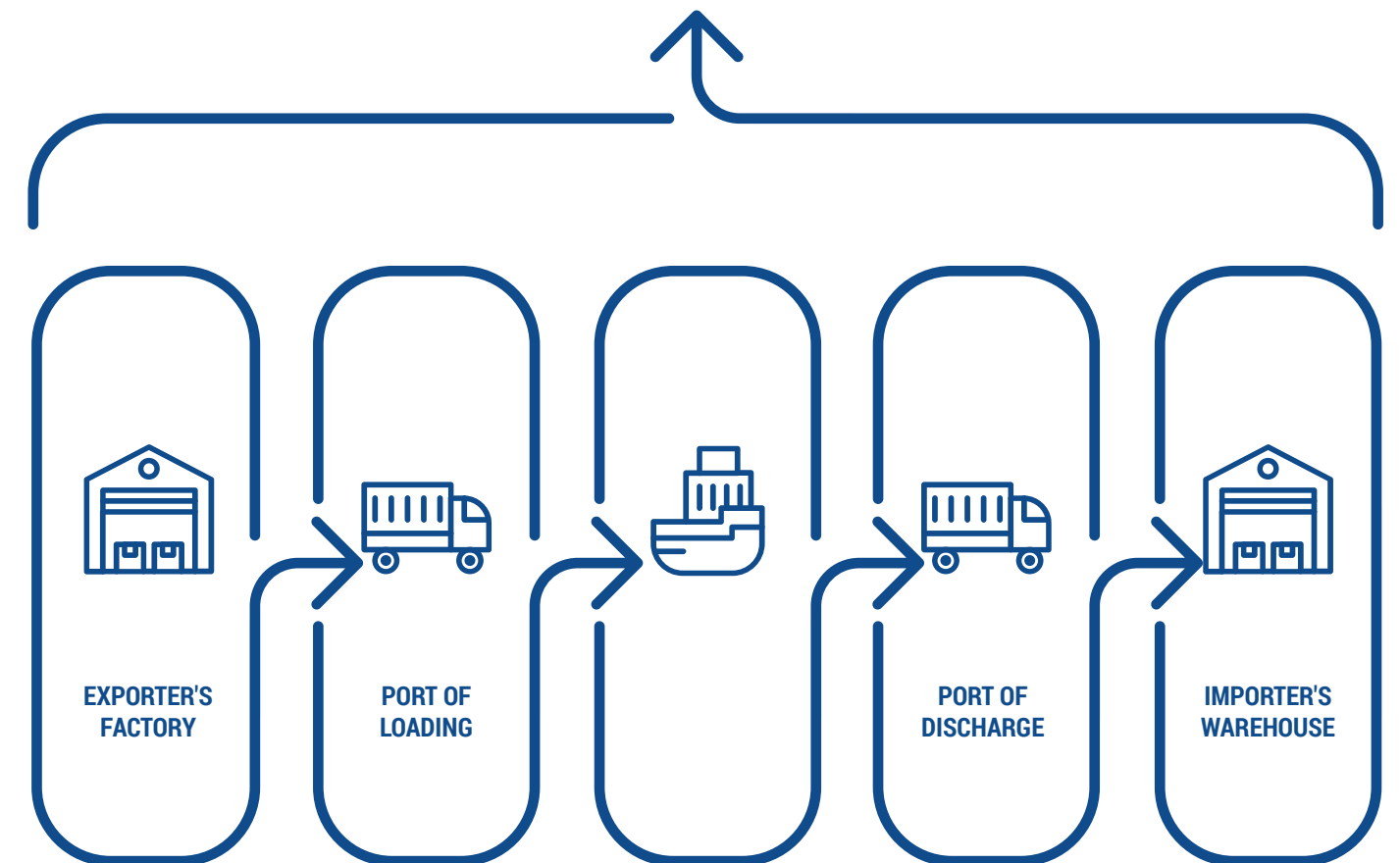
**LEAD TIME: 5.5 ~ 7 DAYS**

(Including export customs clearance and inland transportation)

## DIFFERENTIATED SOLUTION

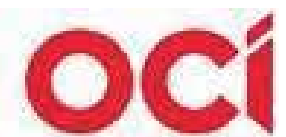
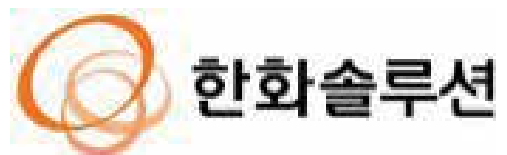
- **Door-to-Door Service:** From the production site to the final destination ...
- **Perfect Customs Clearance Service:** Fast and accurate customs clearance through Vietnamese and Korean customs experts
- **Dedicated Cold/Chilled Storage and Transportation System:** Specialized facilities and equipment for temperature control
- **Real-time Cargo Tracking:** Using POD (Proof of Delivery) and GPS systems to track cargo in real time from departure to final delivery

## 24/7 MONITORING AND INFORMATION SUPPORT





## OUR MAJOR CUSTOMERS



CONTACT US

**HAEWOO-VINA**

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---

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**MANAGER**

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**Haewoo-Vina**